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| Sheet No.: | SCA-1602- 1 |
| Date: | January, 2016 |

PRODUCT PROFILE SHEET

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|---|----------------------------------|---|---|------------------------|
| 1) Product Category: Markers (Permanent Type) | | 3) Article No.: SCA-100/400 | | |
| 2) Product Name: PILOT Permanent Marker 100/400 | | | | |
| 4) Product Features: | | <ul style="list-style-type: none"> • Five-star quality marker with good design, reasonable price and high performance • Newly developed Controlled Surface Properties INK (CSP INK) realized (1) rich and vibrant colours, (2) long cap-off performance, and (3) wear-resistance • Beautiful and eye-catching shrink film design with big PILOT logo. • Alcohol based, xylene free ink • Writes on almost any surfaces • Disposable  | | |
| 5) Tip Dia.: | 6) Ink Type: | 7) Width of Stroke: | 8) Write-out Distance | 9) Ink Contents: |
| 100(Fine): Acrylic fibre φ4.5mm 400(Broad): Acrylic fibre φ4.5mm | Alcohol based permanent type ink | 100(Fine): 1.0mm 400(Broad): 4.0mm | [Target] 100(Fine): 530m [Target] 400(Broad): 150m | 4.0g |
| 10) Ink Colour(s): | | 11) Body Colour(s): | | 12) Shelf Life: |
| Black, Red, Blue, Green | | Cap & Barrel: Same as Ink Colours | | 1.5 years |
| | | | | 13) Initial Production |
| | | | | July, 2016 |
| 14) Marketing Support Program Availability Information: | | | | |
| a) Paper Display | | b) Plastic Display | | c) Floor Display |
| Article No.: TBD | | Article No.: TBD | | Article No.: TBD |
| Shipment: TBD | | Shipment: TBD | | Shipment: TBD |
| 15) Remarks: | | | | |

16) JAN & Packing Information

| Article No. | JAN CODE | | | | PEN | | DOZ | | | GROSS | | | EXPORT CARTON | | |
|-------------|------------------|------------------|---------------------|----------------------|----------------|---------------|---------------------------------|---------------|----------|---------------------------------|---------------|----------|---------------------------------|----------------|----------|
| | PCS 49-02505- | DOZ 49-02505- | GROSS 349-02505- | CARTON 549-02505- | Length (mm) | Weight (g) | Dimensions L x W x H (mm) | Weight (g) | Quantity | Dimensions L x W x H (mm) | Weight (g) | Quantity | Dimensions L x W x H (mm) | Weight (Kg) | Quantity |
| SCA-100-B | 51109-7 | 51113-4 | - | 51113-9 | 146 | 15.4 | 147x100x35 | 204.5 | 12 pens | - | - | - | 302x454x316 | | 864 pens |
| SCA-100-R | 51110-3 | 51114-1 | - | 51114-6 | 146 | 15.4 | 147x100x35 | 204.5 | 12 pens | - | - | - | 302x454x316 | | 864 pens |
| SCA-100-L | 51111-0 | 51115-8 | - | 51115-3 | 146 | 15.4 | 147x100x35 | 204.5 | 12 pens | - | - | - | 302x454x316 | | 864 pens |
| SCA-100-G | 51112-7 | 51116-5 | - | 51116-0 | 146 | 15.4 | 147x100x35 | 204.5 | 12 pens | - | - | - | 302x454x316 | | 864 pens |
| SCA-400-B | 51117-2 | 51121-9 | - | 51121-4 | 146 | 15.4 | 147x100x35 | 204.5 | 12 pens | - | - | - | 302x454x316 | | 864 pens |
| SCA-400-R | 51118-9 | 51122-6 | - | 51122-1 | 146 | 15.4 | 147x100x35 | 204.5 | 12 pens | - | - | - | 302x454x316 | | 864 pens |
| SCA-400-L | 51119-6 | 51123-3 | - | 51123-8 | 146 | 15.4 | 147x100x35 | 204.5 | 12 pens | - | - | - | 302x454x316 | | 864 pens |
| SCA-400-G | 51120-2 | 51124-0 | - | 51124-5 | 146 | 15.4 | 147x100x35 | 204.5 | 12 pens | - | - | - | 302x454x316 | | 864 pens |